



DCI America

www.dciamerica.com / 800.888.1027

Grant Writing

Las Vegas, Nevada

SEPTEMBER 21 - 22, 2010

\$600

EACH
SESSION

Got Grants? Get Management

Las Vegas, Nevada

SEPTEMBER 23 - 24, 2010

How and where to find grants:

WHERE'S THE MONEY? FINDING FEDERAL AND STATE GOVERNMENT GRANT MARKERS..

- Where's the money?
Finding foundation grant programs.
- Where's the money?
Finding corporate giving programs.
- Where's the money?
Tracking grant opportunities so you don't miss application deadlines.
How to succeed at grant writing:



DR. JAMES PETE
FACILITATOR

- The essential components of a grant proposal package.
- How to customize a proposal to match a grant maker's interest.
- How to initially approach a funder.
- The differences between government and foundation proposals.
- How to report on a grant's progress and impact.
- How to develop working relationships with grant makers.

What to do if your proposal is denied (don't give up!).

DCI America delivers DYNAMIC GRANT training programs to Indian Country. The September sessions are designed to dramatically enhance personal performance in the areas of grant writing, grants management, and grant maker research.

As facilitator, Dr. Pete focuses on a learning experience that will resonate with your own experiences. These sessions will get people excited about the limitless possibilities in their work. The commonalities expressed impart information in such a way as to increase your memory retention and recall.

Step-by-Step Management of Your Grants From Receipt of your Funding Approval

THE FIRST STEP: CREATING THE GROUND WORK AND LAYING THE FOUNDATION

- Opening Prayer, Welcome, and Introductions
- Establishing our guiding principles, Definitions, Expectations, Blind Trust
- Negative words preventing the Tribal Organization from being effective

THE AUTHORITY: TRIBAL GOVERNMENT STRUCTURE

- A look at the total Tribal Organization, Community, and other factors
- Traditional styles and roles of leadership
- Tribal Government and Board structure
- Constitution/by-laws, Resolutions and ordinances
- Sovereignty

STAFFING: ORGANIZATIONAL MANAGEMENT CONCEPTS

- Medicine wheel concepts
- Management process
- Management systems
- Organizational chart
- Supervision
- Ethics

HERE WE ARE: ORGANIZATIONAL RESPONSIBILITIES

- Board members
- Tribal members
- Customers
- Planning for the day, week, month, and beyond
- Compliance

VERY IMPORTANT: ADMINISTRATIVE/MANAGEMENT REQUIREMENTS

- P.L. 93-638 Self-Determination
- Self-Governance
- Single Audit
- Reporting and Compliance Requirements
 - Tribal, State, Federal, and other
 - Financial
 - Narrative
- Budgeting
- Defining tools required for employee effectiveness
- Indirect Costs
- Personnel
- Staff meetings
- Develop a plan of action for project administrator/manager and staff
- Creating a tracking system for all documents

ONLY THE START: MAINTAINING THE MOMENTUM

Las Vegas, Nevada
The Platinum Hotel

211 E. Flamingo Road, Las Vegas, Nevada

877-211-9211

BOOK ONLINE OR MENTION "ENROLLMENT SURVIVAL SKILLS" WHEN PHONING

\$119

per night

Plus 12% tax
RATE BASED
UPON AVAILABILITY



800.888.1027

EARLY BIRD SPECIAL

All 2010 - 2011 Registration Fees are \$600
Register & Pay One Month Prior to the Session
and take advantage of the lower rate of \$579

